

Cop Talk: How to Speak the Language of Public Safety

Christina Pryor, CPPO, CPPB
Purchasing and Materials Manager
City of Chandler, AZ

Barriers

- Understanding
- Approach
- Language
- Roles
- Time

Contrast

Public Safety

- Tactical
- Problem focused
- Hierarchical
- Rules based
- Punitive
- Immediate results

Procurement

- Strategic
- Process focused
- Continuous improvement
- Interpretive
- Compromising
- Long term solutions

Common Ground

- We serve the same agency
- We serve the same community
- We support the same organizational objectives
- We want to make the community stronger
- We work to enhance the quality of life where we live
- We live the results of our own work

Understand

- Public safety can be rigid and political
- Be willing to compromise
- Check your judgments at the door
- You won't like every cop
- You will not always agree
- Love 'em up!

Cultivate

- Respect: Give it to get it
 - Do some research
 - Mission, Vision, Values
 - Strategic goals
 - Certifications and awards
 - A day in the life
 - Ride along
 - Tour the station
 - Attend events
 - Graduations and awards ceremonies
 - Memorials

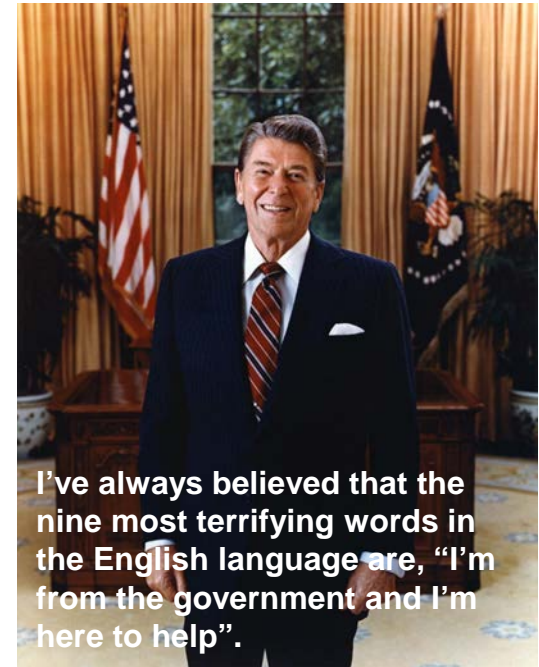


Communicate

- Direct
- Decisive
- Factual
- Concise
- Consistent

Appeal

- Governing laws, rules, codes
- Administrative regulations
- Agency and department policies



Educate

- Procedure
- Process
- Roles
- Expectations

BREAKING NEWS 4:05 PM **Top cop: Same gun used in 2 Rogers Park fatal shootings over 2 days**



News / Investigations / Traffic camera troubles

City insider given 10 years in prison for red light cameras scandal

PUBLIC SAFETY

Police commander's relationship with Axon raises questions about Pittsburgh's no-bid contract for body cameras



Feds' rampant use of no-bid contracts the essence of corruption

BY DAVID WILLIAMS, OPINION CONTRIBUTOR - 08/01/17 06:40 PM EDT

34 COMMENTS

59 SHARES



Execute

- Create clear expectations
- Commit to time lines
- Continuously communicate
- Deliver results



Procurement 101 for Public Safety

- Lead off with the rules
 - Law, code, policy
 - Thresholds
- Touch on the methods
 - RFP, IFB, Quote
- Talk about alternatives
 - Sole source and brand, emergency



Questions and Conversation

Christina Pryor, CPPO, CBBP
Purchasing and Materials Manager
City of Chandler
christina.pryor@chandleraz.gov
(480) 782-2403