3 BIG Leadership Principles

Saby Waraich
Full Name – Sarabjeet Singh Waraich
I LOVE CHANDIGARH
DON'T ADOPT THE MONKEY!
1 RELATIONSHIPS
You take full responsibility (the 100) for the relationship, expecting nothing (the 0) in return.

- Al Ritter
People will never forget how you made them feel
The Golden Circle + Human Brain

**Limbic Brain**
- All of our feelings, like trust and loyalty
- All human behavior and decision-making
- No capacity for language
of our success comes from our technical ability

- BRIAN TRACY -

of our success comes from our ability to deal with other people
Unsettling Facts

50% of employees who don’t feel valued by their boss plan to look for another job in the next year.
BELIEVE
I can. I will. End of story.
Unchain the Elephant
Growth Zone

Learning Zone

Fear Zone

Comfort Zone

Feel safe

In control

Lack self-confidence

Excuses

Other’s opinions

New Skills

Extend Zone

Deal with challenges

Set New Goals

Live Dreams

Find Purpose

Excuses

Other’s opinions

Feel safe
“When you doubt your power you give power to your doubt.”
Of employees say their boss failed to give them credit when due.

37%
#3 Functional Leader
“You can have everything in life you want, if you will just help other people get what they want” – Zig Ziglar
BELIEVE
INVEST IN RELATIONSHIPS
GIVE BACK