



51st Annual Conference
October 6th - 9th, 2019
Las Vegas Renaissance Hotel

“Battlefield to Boardroom: The basics that anchor procurement culture”

This discussion will focus on the nexus of the procurement experience from the public sector, specifically the Department of Defense, and the private sector. On the surface, there are many assumptions made about the differences between the Public and Private sector. However, the focus needs to be at an organizational level, one that looks at your Culture and the leader that takes accountability for that culture. How you provide leadership focuses on the real hero, the individual wielding the pen, or possibly the keyboard, or just as likely the smartphone. Chris will weave in anecdotes from his career as a contracting professional in the Air Force as well as his experiences with a publicly traded Fortune 500 company. What is your accepted Culture? What is YOUR organization about? What are YOU about? Procurement Happens...let's make it happen above your line!