The Procurement Office

Procurement Law Office

Procurement Training Office



2019 Newsreel Trends

Paul Emanuelli
General Counsel and Managing Director
Procurement Law Office
paul.emanuelli@procurementoffice.com
416-700-8528

www.procurementoffice.com



Copyright Notice

The further reproduction of these materials without the express written permission of the author is prohibited.

© Paul Emanuelli, 2019

For further information please contact: paul.emanuelli@procurementoffice.com



About the Author

Paul Emanuelli is the General Counsel and Managing Director of the Procurement Office. He was recognized by Who's Who Legal as one of the top ten public procurement lawyers in the world. His portfolio includes advising on strategic governance in public purchasing and on negotiating high-profile major procurement projects. Paul has an extensive track record of public speaking, publishing and training. He is the author of Government Procurement. Laws of Precision Drafting, Accelerating the Tendering Cycle, The Art of Tendering: A Global Due Diligence Guide, and the Global Public Procurement Newsletter. Paul hosts a monthly webinar series and has trained and presented to thousands of procurement professionals from hundreds of institutions across North America through the Procurement Office and in collaboration with leading industry organizations including NIGP, SCMA, the University of the West Indies and Osgoode Hall Law School.

Top Newsreel Trends Overview

News reports have long served as an early warning system for industry trends in public procurement. From international intrigues to the latest local tendering scandals, this presentation offers a global perspective on some of the most pressing trends impacting public procurement in 2019.

Top Newsreel Trends

Our Media Monitoring Team

The Procurement Office media monitoring team analyzes procurement-related news stories from around the world. We create daily top-ten lists to help you identify breaking industry trends and stream this information on Twitter, on our website newsreel feed, and in the trend summaries located on our Newsreel Blog. We also provide our subscribers with Monday morning updates of the biggest late-breaking news from around the world.

Top Newsreel Trends

A Deep Dive into Trend Analysis

For this year's Top Newsreel Trends feature, we reviewed over 1,700 stories from our daily top-ten countdowns and weekly newsreel summaries to determine this year's top stories and trends:

- Local Preference
- Conflict of Interest and Bias
- □ Bid Rigging, Collusion and Corruption
- Major Project Controversies

The Procurement Office

Procurement Law Office

Procurement Training Office



Local Preference

Namibian Reforms to Promote Local Purchasing

The Namibian The Weekender YouthPaper Back of the Book Supplements Special sections



News Opinions Sport Business Entertainment Oshiwambo Archive Top Revs Letters Investigative Unit

Buying local will become law - Schlettwein

News - National | 2019-05-28

Page no: 1

A TIME will come when public enterprises will be required to buy certain goods and services from Namibian suppliers when the new regulations in the procurement law come into force.

This is part of the government's economic turnaround strategy aimed at enabling local participation in the economy and the enhancement of domestic productive capacity within the framework of the Procurement Act, said finance minister Calle Schlettwein last week.

Jamaica Revamps Procurement For Small Contractors



| Home | Budget | News | Features | Information | Government | TV | Radio | Corporate | Contact

New Public Procurement Regime to Take Effect in 2019/20

BUDGET 2019/2020 MARCH 8, 2019 WRITTEN BY: ALECIA SMITH

Minister of Finance and the Public Service, Dr. the Hon. Nigel Clarke, says the new public procurement regime will come into force in the new financial year, which begins April 1.

Dr. Clarke, who was opening the 2019/20 Budget Debate in the House of Representatives on Wednesday (March 7), explained that new regime will enhance the potential for micro, small and medium-sized enterprises (MSMEs) to compete for larger shares of Government procurement contracts.

Local Preference Local Firms Cut Out of Scottish Reforms



↑ News ∨ Jobs Sport ∨ Features ∨ What's on ∨ Letters Announcements ∨ Marketplace Archive ∨ Printing Services Education ∨

20th March

Procurement reforms have 'little impact' on Scotland's small firms

By Press Association 2019

Reforms aimed at increasing the share of public sector contracts going to Scotland's small businesses have had "little impact", a new report has claimed.

Andrew McRae, policy chair for the Federation of Small Businesses (FSB) in Scotland, said while there had been a "slew of laudable procurement reforms", these had failed to increase the number of contracts going to smaller companies.

Palmerston North Ponders Buy-Local Shortfall

stuff ≡

manawatu standard

Buy local campaign not as simple as it seems

Janine Rankin • 15:15, Aug 22 2019

Palmerston North city councillors have been shocked to learn the council does less than half of its spending with local businesses.

That could be about to change, with the adoption of something less catchy than the "buy local" policy councillors initially envisaged.

It will be a "local impact procurement" policy, which avoids unlawful discrimination against non-local firms, but allows the local effects of council choices for spending to be considered.

Council procurement manager Julie Pedley said defining what was local was more complicated than looking at a business's post code.

Local Preference Alberta's IT Cuts Hurt Local Contractors



Calgary

'Systems are going to start going down' say IT contractors, as Alberta government stops renewing contracts

Information technology contractors predict service impacts, digital economy will suffer

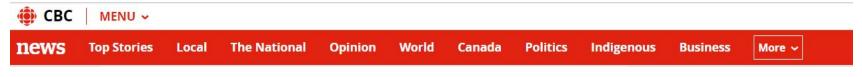


Sarah Rieger · CBC News · Posted: Aug 27, 2019 5:15 AM MT | Last Updated: August 27



CBC News has spoken with four IT contractors who say they are concerned the Alberta government is moving to procure services from large companies located outside of the province. (Brian Jackson/Shutterstock)

Whitehorse Considers Local Preference Policy



North

Whitehorse council mulls proposal for local preference in awarding city contracts

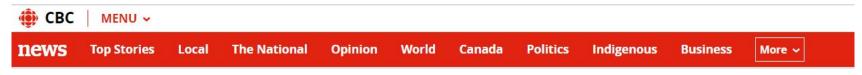
One local business lost \$15K contract this year to B.C. competitor, whose bid was \$250 cheaper

Dave Croft · CBC News · Posted: Apr 26, 2019 7:00 AM CT | Last Updated: April 26

City officials in Whitehorse have come up a plan that would see preference for local businesses when awarding city contracts.

They presented their recommendations on Thursday, to council members at city hall.

Yukon Directs More Work to Local Contractors



North

Yukon unveils new policy for awarding government contracts

Territorial government spent \$345M last year procuring goods and services



Nancy Thomson · CBC News · Posted: Feb 16, 2019 9:00 AM CT | Last Updated: February 16

The Yukon government has announced changes to its rules for how it hires companies to deliver goods and services.

One of the major changes involves the definition of a Yukon business. For some government contracts, only Yukon businesses are allowed to bid.

Union Sues Toronto For Closed Shop Tendering



LEVY: City council's closed-shop tendering decision subject of lawsuit

Sue-Ann Levy More from Sue-Ann Levy

Published:

June 26, 2019

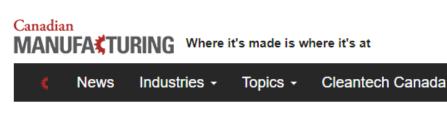
Updated:

June 26, 2019 8:39 PM EDT

A national labour union shut out by City Hall's closed tendering decision has launched a lawsuit against the city, claiming discrimination under the City of Toronto Act.

The Christian Labour Association of Canada (CLAC) contends in its suit — filed Wednesday in Ontario Superior Court — that by moving to "voluntary" invite one more union, the Labour International Union of North America (LiUNA), to bid on major construction projects, the city has granted that union a "privilege" not given to any other unions currently shut out from bidding on municipal jobs.

Quebec Premier Promotes Local Preference in Train Tender



Legault to force the Caisse to purchase REM trains made in Quebec

The Caisse, Quebec's pension fund operator, has a mandate to operate independently and free of political interference in its decisions



MONTREAL—Premier Francois Legault says his government will force the Caisse to purchase trains made in Quebec as part of the extension of Montreal's Reseau Express Metropolitain light-rail system.

REDWIRE»

Export Edge

More →

"It's certain. Whether in the form of the REM or tramways ... for sure we will require local content," he said Saturday at the Coalition Avenir Quebec's party convention on green issues in Montreal

The Caisse, Quebec's pension fund operator, has a mandate to operate independently and free of political interference in its decisions.

Prince Albert Reverses Local Preference to Avoid Lawsuit





Council awards auction contract to McDougall to avoid possible litigation

BY JASON KERR - March 6, 2019

Herald file photo.

Prince Albert city council has awarded a city auction contract to an out-of-town firm after being cautioned that failure to do so would put the city at risk of a lawsuit.

US Doubles Down on China Sanctions



Business

Trump's 15% tariffs on \$112B in Chinese goods take effect

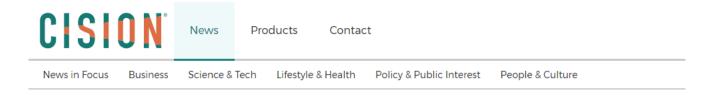
Over two-thirds of consumer goods imported from China to U.S. face higher taxes

The Associated Press · Posted: Sep 01, 2019 12:13 AM ET | Last Updated: September 1

The United States and China on Sunday put in place their latest tariff increases on each other's goods, potentially raising prices Americans pay for some clothes, shoes, sporting goods and other consumer items before the holiday shopping season.

President Donald Trump said U.S.-China trade talks were still on for September. "We'll see what happens," he told reporters as he returned to the White House from the Camp David presidential retreat. "But we can't allow China to rip us off anymore as a country."

"Buy American" Hammers Canadian Steel



Trump's 'Buy America' Rules Are Harmful to Canada, But Could Have Been Avoided Français

NEWS PROVIDED BY United Steelworkers (USW) → Jul 16, 2019, 17:47 ET

TORONTO, July 16, 2019 /CNW/ - Yesterday the Trump administration announced new 'Buy America' provisions that will restrict access by Canadian producers to the U.S. procurement market.

Donald Trump signed the executive order requiring that 75% of the value of components must be sourced in the U.S., an increase from 50%.

"Worse than that, the order demanded that **95**% of all steel and iron used in U.S. public procurement must exclude Canada and be sourced from the U.S.," pointed out Ken Neumann, United Steelworkers National Director.

UK Pledges £4 Billion Brexit Plan to Back Steel



Home Trade News Business Directory Contact Advertise Newsletter Premium Content

UK readies \$4.6bn plan to back steel sector as Brexit looms

LONDON, Aug 18, 2019

The UK government plans to step up support to the country's steel industry, via procurement of steel for new infrastructure projects, identification of domestic market "opportunities" worth £3.8 billion (\$4.6 billion) annually, and helping businesses with high energy use to cut their bills, reported S&P Global Platts, citing the Department of Business, Energy & Industrial Strategy (BEIS) statement.



The Procurement Office

Procurement Law Office

Procurement Training Office



Conflict of Interest and Bias

Report Claims Rampant Russian Sole-Sourcing



CORRUPTION

17:39 / 27.02.2019

To russian version

Transparency told about billion-worth state contracts concluded without tender

In the new investigation Transparency International - Russia claims that the lion's share of government contracts in the country is concluded with Vladimir Putin's coterie. Moreover, the Russian legislation allows avoiding competitive procedures when choosing a contractor, the authors of the article note.

Employees of the anti-corruption organization have found out that state order performers in this case are appointed on the basis of secret acts that are signed personally by the President or Prime Minister Dmitry Medvedev. According to Transparency International - Russia, in 2017 alone, non-competitive procurement amounted to 418 billion rubles (\$6.3 m). The country leaders signed at least 93 acts (decrees, resolutions or orders) on various kinds of purchases from a single supplier.

Putin-Connected Oligarch Wins Anti-Corruption Contract



RUSSIA 🗸 IRAN CENTRAL ASIA 🗸 CAUCASUS 🗸 SOUTH ASIA 🗸 SE EUROPE/BALKANS 🗸 EAST EUROPE 🗸 CURRENT TIME VISUALS PRESSROOM ABOU

RUSSIA

January 12, 2019 09:50

Company Of Putin-Connected Oligarch Rotenberg Wins State Anticorruption Tender

A company owned by Russian billionaire oligarch Arkady Rotenberg has been awarded a state grant to conduct training on civil-society development and combating corruption.

Trinidad Senator Wins Millions in Government Deals



Millions in contracts awarded to Gov't Senator, Kamla wants answers

DARLISA GHOURALAL	CREATED: 19 AUGUST 2019	POLITICS

Prime Minister Dr Keith Rowley has questions to answer on the award of Government contracts to Senator Foster Cummings.

This, as Cummings, who was removed as a Senator to make way for the appointment of Donna Cox as Minister of Communications and subsequently reappointed to the Senate following Garvin Simonette's resignation over five-year-old DUI charges against him in the United States, came under scrutiny at the United National Congress (UNC) National Congress at the Couva South Multi-Purpose Complex in Couva on Sunday.

New Zealand Councillor Denies Bias in Recycling Bids

stuff ≡ national

Invercargill city councillor Alex Crackett under scrutiny in recycling tender drama

Evan Harding • 18:15, Aug 25 2019

An Invercargill city councillor involved in mediation talks to resolve the region's recycling tender has been accused of bias against current provider Southland disAbility Enterprises [SDE], but she rejects the claims.

Utah Lawmaker Accused of Self-Dealing

The Salt Lake Tribune

Ken Ivory is going to work for a consulting firm he recently secured thousands of state dollars to hire



Published: August 21
By Bethany Rodgers • Updated: August 22, 2019

Ken Ivory has exited his Utah House seat to take an executive level job at a Silicon Slopes company that he helped hire for a special legislative project to appraise Utah's public lands — an assignment that has evolved into a \$700,000 state contract for the firm.

Louisiana Flood Recovery Deal Scrapped Due to Conflicts

USNews

CIVIC »

Best Countries

Best States

Healthiest Communities

Cities

The Civic Report

Photos

News

Louisiana Flood Recovery Deal Scrapped, Amid Conflict Claims

Louisiana has voided a planned flood recovery contract intended to help victims of the 2016 floods with home rebuilding work or buyouts.

By Associated Press, Wire Service Content May 22, 2019, at 2:44 p.m.

BY MELINDA DESLATTE, Associated Press

BATON ROUGE, La. (AP) — Louisiana has voided a planned flood recovery contract intended to help victims of the 2016 floods with home rebuilding work or buyouts.

Louisiana's chief procurement officer Paula Tregre says key staff involved in the deal overseen by Gov. John Bel Edwards' administration shouldn't participate because they have a conflict of interest.

Pennsylvania Auditor Investigates Vendor-Paid Junket



State auditor general launches investigation into Pittsburgh Public Schools Cuba trip



Eugene DePasquale announced the new inquiry on Monday

PITTSBURGH — Pennsylvania Auditor General Eugene DePasquale is asking Pittsburgh Public Schools for details of travel by district officials and contracts that were awarded without seeking bids.

DePasquale said he is concerned by recent reports that several district administrators traveled to Cuba in April on a vendor's tab.

"I want to know if the reported travel was in line with district policies and state ethics rules," DePasquale said. "More importantly, I want to know how this trip, and any others, benefited students in Pittsburgh classrooms.

Conflict of Interest and Bias Critics Claim Politics Behind DC Sole-Source Deal

The Washington Post

Democracy Dies in Darkness

D.C. Politics

\$215 million D.C. sports gambling contract includes politically connected subcontractors

By Fenit Nirappil

June 11

D.C. officials this week proposed a \$215 million sole-source contract to manage online sports gambling and the lottery, a deal that would benefit several politically connected individuals as well as executives of a company that the city ousted from running a homeless shelter.

The D.C. Council and Mayor Muriel E. Bowser (D) authorized city officials to <u>suspend</u> procurement rules while awarding a lucrative contract to the Greek gaming company Intralot. They said it was necessary to launch a sports-betting mobile app quickly to maximize tax revenue.

Conflict of Interest and BiasPentagon Probes Conflict Claims in Cloud Competition



Amazon, Microsoft war cloud race: Pentagon watchdog looking into potential 'misconduct'

By Brittany De Lea | Published August 13, 2019 |

The <u>Pentagon's</u> Office of the Inspector General on Tuesday released information about its review of the lucrative Department of Defense Joint Enterprise Defense Infrastructure (JEDI) <u>cloud</u> contract, which includes allegations of conflicts of interest and potential misconduct.

A spokeswoman from the office confirmed in a statement that a "multidisciplinary team of auditors, investigators, and attorneys" are looking to how the DoD has handled the JEDI acquisition — including everything from how it developed requirements to the request for proposal process.

Liberals Accused of Buying Votes With \$3B Sole-Source

FINANCIAL POST

NEWS - INVESTING - MARKETS - PERSONAL FINANCE - INNOVATION - FP COMMENT - ENTREPRENEUR - EXECUTIVE - FP MAGAZINE - SUBSCRIBE - MORE - NATIONAL POST Q

THE CANADIAN PRESS LEE BERTHIAUME

August 16, 2019 2:42 PM EDT ② Last Updated August 16, 2019 5:21 PM EDT

Liberals unveil \$3B sole-source deal for armoured vehicles ahead of election

OTTAWA — The federal Liberal government has unveiled plans to award a sole-source contract for hundreds of light armoured vehicles to General Dynamics Land Systems-Canada, while also promising the London, Ont., company a \$650-million loan.

The surprise deal and loan were announced by Defence Minister Harjit Sajjan on Friday, only weeks before the federal election, sparking Conservative allegations the Liberals were trying to buy votes and distract from the SNC-Lavalin affair.

Former MP Denies Inside Advantage in Collingwood Inquiry



Ex-MP made \$1M on Ontario town deals while sister was mayor, inquiry reveals

OPP still investigating alleged wrongdoing in Collingwood utility, construction deals



Former Ontario Liberal MP, the Hon. Paul Bonwick, earned more than \$1 million in consultant's fees on a series of backroom deals involving public money while his sister was a local mayor, a judicial inquiry has revealed.

Saskatchewan Auditor Slams eHealth Improprieties



Saskatchewan

Sask. auditor chastises eHealth for sole-sourced contracts and vendor-sponsored trips

Auditor recommends eHealth strengthen its conflict of interest policies



Saskatchewan's provincial auditor Judy Ferguson says she found eight instances where eHealth employees inappropriately went on trips sponsored by vendors and 10 cases where contracts were sole-source without written justification.

Conflict of Interest and BiasFormer NWT Staff Getting Sole-Source Awards



North

Former N.W.T. government workers continue to get contracts without competing for them

Former bureaucrats win sole-source contracts, gov't cites previous experience as among reasons why

Richard Gleeson · CBC News · Posted: May 01, 2019 5:00 AM CT | Last Updated: May 1

Working for the Northwest Territories government continues to be profitable for some senior bureaucrats after they leave government.

A group of former employees of the territorial government continues to win government contracts without even having to compete for them, according to contracting data for last year.

Conflict of Interest and BiasLobby Group Mobilizes to Direct Ship Deals to Quebec



Politics

Business group wants National Shipbuilding Strategy reopened for Quebec shipyard

Association puts pressure on Liberals to direct new projects to Davie yard



<u>Murray Brewster</u> · CBC News · Posted: Jan 16, 2019 4:00 AM ET | Last Updated: January 16

A Quebec-based business association claiming to represent over 1,000 companies inside and outside the province is launching a high-profile campaign to convince the Liberal government to reopen the oft-maligned National Shipbuilding Strategy.

The group is demanding the federal government include the Davie shipyard, in Levis, Que., in the policy and plans to make it a major issue in the October federal election.

Conflict of Interest and Bias Shipyard Tender Specs Challenged for Bias



Feds amend shipyard search following complaint about bias toward Quebec's Davie

Heddle Marine of Hamilton alleged several of the government's requirements were not legitimate or reasonable.

THE CANADIAN PRESS Updated: August 26, 2019

OTTAWA — The federal government has amended its search for a third shippard in line for potentially billions of dollars in work following allegations of bias for Quebec's Chantier Davie yard, but is standing firm in several other areas.



Conflict of Interest and Bias

Canada Accused of Playing Politics in Shipyard Tender



MENU

Hom

Ontario shipyard accuses feds of unfairly stacking deck in Davie's favour



The Canadian Press AUGUST 23, 2019 09:11 AM

An Ontario shipyard is accusing the federal government of trying to unfairly award Davie Shipbuilding in Quebec potentially billions of dollar in work without a competition. An overall view of the Davie shipyard is shown in Levis, Que., on Friday, Dec. 14, 2018. THE CANADIAN PRESS/Jacques Boissinot

Conflict of Interest and Bias

German Bidder Claims Jet Specs Overly Restrictive



news Top Stories

Local The National

Opinion

World

Canada

Politics

Indigenous

Politics

Airbus pulls out of Canada's fighter jet competition

Company claims the cost of meeting NORAD requirements was too steep



Murray Brewster - CBC News - Posted: Aug 30, 2019 11:54 AM ET | Last Updated: August 30



Two German Eurofighter Typhoon fighter jets soar overhead in this 2017 file photo. Airbus Military announced Friday it would not submit a bid in Canada's fighter jet competition. (Ariel Schalit/The Associated Press)

Conflict of Interest and Bias

EU Bidders Bail Over US Bias in Canada's Fighter Jet RFP

NATIONAL*POST

NEWS - FULL COMMENT - SPORTS - CULTURE - LIFE - MORE - JOBS - CLASSIFIEDS - DRIVING - SUBSCRIBE - FINANCIAL POST - VIDEO



DAVID PUGLIESE, OTTAWA CITIZEN

August 30, 2019 2:23 PM EDT

Another fighter jet firm drops out of Canadian competition, citing cost, recent changes made to accommodate the F-35

The decision to pull the Eurofighter from the competition leaves the F-35, the Boeing Super Hornet, and Saab's Gripen. It is unclear whether Boeing or Saab will continue in the competition

The Procurement Office

Procurement Law Office

Procurement Training Office



Bid-Rigging, Collusion, and Corruption

Corruption Impacting Procurement in Afghanistan



HOME

NEWS Y

MARKET DATA V

RESEARCH Y

COUNTRIES ~

SECTIONS >

Afghanistan- Corruption exists in interior ministry procurement process: Survey

Date

2/26/2019 3:36:39 PM

KABUL: A recent survey conducted by the Independent Joint Anti-Corruption Monitoring and Evaluating Committee (IJACMEC) shows that administrative corruption in the interior ministry has affected its procurement process.

According to the survey, weak coordination, lack of transparency, lack of the personal data, lack of attention for retirement process and interference in some powerful officials in appointing process of national police have affected the procurement process in the ministry.

\$2.5 Million Penalty in Brazilian Bid-Rigging Scandal

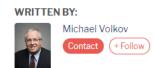


News & Insights ▼ Trending [7] ▼ Find Author ▼ Subscribe ▼ For Reporters

January 18, 2019

Eletrobras Settles SEC FCPA & Bid-Rigging Enforcement Action for \$2.5 Million





The bribery and bid-rigging scheme occurred from 2009 to 2015 and involved Eletrobras' nuclear power subsidiary. Former officers at Eletrobras rigged bids and collected bribes from private construction contractors involving the construction of a nuclear power plant ("UTN Angra III"). The officers authorized contracts and inflated costs of the infrastructure project. The total contract value of the project was \$5.7 billion. In exchange, the officers received bribes totaling \$9 million.

Bid-Rigging, Collusion, and Corruption 59 Officials Arrested in Ethiopian Corruption Crackdown



Business

Markets

World

Politics

1

More

WORLD NEWS

APRIL 12, 2019 / 10:42 AM / 5 MONTHS AGO

Ethiopia arrests 59 officials over corruption, economic sabotage

ADDIS ABABA (Reuters) - Ethiopian authorities have arrested 59 government officials on suspicion of corruption and economic sabotage, the attorney general said on Friday, in the latest sweeping crackdown by the administration.

Audit Finds Irregularities in Ugandan Procurement

Daily Monitor

NEWS

BUSINESS

OPED

SPECIAL REPORTS

MAGAZINES

SPORTS

LIFESTYLE

JOBS

New audit unearths rot in KCCA's procurement deals

THURSDAY APRIL 4 2019



Inspection. Former KCCA executive director Jennifer Musisi inspects installation of street lights in Kampala last year. The audit report accuses the city authority of flouting government procurement rules. File photo

Ghana's Procurement Head Caught Selling Contracts



General News of Wednesday, 21 August 2019

Manasseh exposé: PPA boss' company busted selling government contracts

The question was direct. And the denial was categorical.

"Is it your company?"

Investigations by freelance investigative journalist, Manasseh Azure Awuni, has revealed that Talent Discovery Limited, a company incorporated in June 2017, has won a number of government contracts through restrictive tendering.

Manasseh Azure Awuni has also confirmed that the company was engaged in selling contracts.

Source: Myjoyonline.com

[&]quot;No!"

[&]quot;Then how do you know the company?"

[&]quot;It's my cousin," said A.B. Adjei, the CEO of Public Procurement Authority (PPA).

Procurement Corruption Triggers South African Strike



Mr President, please step in - disgruntled City of Tshwane employees

2019-08-10 09:01

Tshidi Madia

While the DA in Tshwane reels from the recent South African Municipal Workers' Union (Samwu) strike and battles to finalise its relationship with outgoing and embattled city manager Moeketsi Mosola, a group of employees calling themselves "concerned employees of Tshwane" are pleading with both national and provincial government to intervene in the city's state of affairs.



Zimbabwe's President Intervenes in Local Scandal



Herald Reporter

Harare City Council is set to get the remaining \$72 million from the \$144 million Harare Water and Sanitation Rehabilitation Facility from China-Exim Bank after President Mnangagwa intervened following the stalling of the draw-downs from the fund due to corruption.

Chinese funders, according to the President, had withheld the funds citing that council had not used the money for the intended purpose.

Indonesian Bribery Case Impacts Reform Agenda



Editor's Picks

Business ~

Asia300

Politics

Economy

Opinion

Life & Arts

POLITICS

Indonesia bribery cases weigh on Jokowi's reform plans

President enjoys reputation for incorruptibility, but graft imposes a heavy cost

ERWIDA MAULIA, Nikkei staff writer MAY 02, 2019 11:03 JST

JAKARTA -- Just weeks after an election he is projected to win and seal a second term, Indonesian President Joko "Jokowi" Widodo's economic plans for the next five years have been hit by one of the nation's oldest problems: endemic corruption.

India Charges Swiss Company of Military Bribes

SWI swissinfo.ch #20yearsSWI

Pilatus accused of paying millions to secure Indian defence contract

By Anand Chandrasekhar JUN 26, 2019 - 14:30



Two of the 75 PC-7 MKII planes destined for the Indian Air Force. ((c) Pilatus Aircraft Ltd)

The Swiss aircraft manufacturer has been accused by an Indian investigating agency of paying over CHF50 million (\$51 million) in kickbacks for securing a contract to supply 75 training planes to the Indian air force.

Bid-Rigging, Collusion, and Corruption South Korean Telecoms Fined \$11.4 Million for Bid-Rigging



All Headlines

National

North Korea

Economy

Market

Science

Culture

Sports

Features

4 telecom firms fined over bid rigging

All Headlines · 13:42 April 25, 2019

SEJONG, April 25 (Yonhap) — South Korea's antitrust regulator said Thursday that it has fined four telecom companies a combined 13.3 billion won (US\$11.4 million) over bid rigging on government projects to set up dedicated lines.

The four companies — KT Corp., LG Uplus Corp., SK Broadband, Inc. and Sejong Telecom, Inc. — are accused of either submitting uncompetitive bids or dropping bids to ensure that preselected bidders won deals between April 2015 and June 2017.

Bid-Rigging, Collusion, and Corruption South Korean Firms Plead Guilty to Rigging US Navy Bids



Two companies, 7 individuals conspired to defraud U.S. military

By Jay Jackson, Sierra Leone Times 30 Mar 2019, 23:47 GMT+10

WASHINGTON DC - Two South Korean companies on Friday pleaded guilty to rigging bids on contracts involving the U.S. military.

In a stunning development, the companies Hyundai Oilbank Co. Ltd. and S-Oil Corporation have agreed to plead guilty to criminal charges and pay approximately \$75 million in fines for their involvement in a bid-rigging conspiracy that targeted contracts to supply fuel to the United States Army, Navy, Marine Corps, and Air Force bases in South Korea for a period of about ten years.

Australian Court Fines Cartel \$24 Million



NEWS FEATURES PODCASTS MAGAZINE NEWSLETTER BLOGS DIRECTORY JOBS ADVERTISE

K-Line Convicted and Fined \$24 Million for Past Cartel Activity

BY **THE MARITIME EXECUTIVE** 2019-08-02 20:43:58

An Australian court has convicted K-Line of criminal cartel conduct and ordered it to pay a fine of \$24 million, adding to the long string of convictions that certain ro/ro lines have accumulated in connection with an alleged price-fixing scheme dating from the late 1990s through 2012.

The court found that K-Line engaged in a cartel with other shipping companies in order to fix prices on the transportation of cars, trucks, and buses to Australia between 2009 and 2012. K-Line already pleaded guilty to the charge.

Procurement Scandal Hits Ukrainian Military



Corruption scandal in Ukraine's defense procurement: Top NSDC official suspended from office

18:00, 26 February 2019

POLITICS

President of Ukraine Petro Poroshenko suspended from office Oleh Hladkovsky, First Deputy Secretary of the National Security and Defense Council, pending the probe opened following a smashing journalistic investigative report on corruption schemes in defense procurement.

Microsoft Pays \$25 Million to Settle Corruption Case





Microsoft To Settle Corruption Charges By Paying More Than \$25 Million



Microsoft will be paying in excess of USD 25 million in total to settle the corruption charges against it that allege the company to have resorted to illegal practices for acquiring foreign contracts. The primary allegations are concerning Hungary, where Microsoft got involved in a bribery scheme. It was revealed by the US Securities and Exchange Commission that Microsoft is entitled to pay around USD 16.6 million to settle the charges against it for violating the Foreign Corruption Practises Act.

Report Finds Weaker EU Anti-Corruption Scores



HOME

WHO WE ARE -

WHAT WE DO -

GET INVOLVED ~

NEWS -

DONATE

WESTERN EUROPE AND EU: STAGNATING ANTI-CORRUPTION EFFORTS AND WEAKENING DEMOCRATIC INSTITUTIONS

SURVEYS • 29 JANUARY 2019

The time to deliver on anti-corruption commitments throughout Western Europe & European Union is now

With an average regional score of 66 out of 100, Western Europe and the EU are doing far better than other parts of the globe. However, for a region that prides itself on some of the most robust integrity systems in the world, the patchwork of partially overlapping national and EU-level integrity systems presents its own problems and still has a long way to go to tackle corruption effectively.

Vegas Mayor Fights Bid-Rigging Claims



POLITICS

TRAFFIC

COMMUNITY

4 LINKS

ABOUT

4 Investigates: Las Vegas mayor removes agenda item calling for her resignation

Chris Ramirez

WATCH

July 15, 2019 07:05 PM

CONTACT

LOCAL

NEWS

LAS VEGAS, N.M. — There have been a growing number of people calling for the mayor of Las Vegas to resign. The city council was set to vote to remove Mayor Tonita Gurule-Giron from office

In a bold move, Gurule-Giron removed that item from the council's agenda.

All this – after the attorney general accused her of bid rigging and raided her home and city hall.

Over 40 Charged in Detroit Corruption Scandal



NEWS | ARTS & CULTURE | FOOD & DRINK | WEED | MUSIC | GALLERIES | CALENDAR | BEST OF | GIVEAWAYS | SUBSCRIBE | ADVERTISE

More than 40 public and private officials charged in federal investigations in Michigan... so far

By Steve Neavling March 06, 2019

Fifteen cops. Five suburban trustees. A former state senator. Millionaire moguls.

They're among more than 40 public and private officials charged as part of a long-running and expanding federal investigation into public corruption in metro Detroit.

• • •

There's Mayor Mike Duggan's demolition program, which has been the subject of a wide-ranging grand jury investigation into the handling of more than \$200 million of federal funds to knock down vacant homes. The allegations run the spectrum, from bid-rigging and fraud to conspiracy and fabricating records. So far, subpoenas have sought documents relating to the Detroit Land Bank, Building Authority, and the Mayor's office.



Bid-Rigging, Collusion, and Corruption Another Bid-Rigging Conviction in Quebec



Business

Dessau fined \$1.9M to settle bid-rigging case in Quebec

Competition Bureau found bid-rigging conspiracy on municipal contracts

The Canadian Press · Posted: Feb 19, 2019 3:07 PM ET | Last Updated: February 19

Defunct engineering firm Dessau will pay \$1.9 million in a settlement over bid-rigging on public contracts in Quebec, says Canada's competition watchdog.

The settlement, filed Tuesday in the Superior Court of Quebec, marked the end of a Competition Bureau investigation into Dessau's role in a bid-rigging conspiracy that set its sights on municipal infrastructure contracts in Quebec City, Laval, Gatineau and Montreal-area municipalities between 2003 and 2011.

WSP Ordered to Pay \$4 Million Bid-Rigging Fine

FINANCIAL POST

NEWS INVESTING MARKETS PERSONAL FINANCE INNOVATION FP COMMENT ENTREPRENEUR EXECUTIVE FP MAGAZINE SUBSCRIBE MORE NATIONAL POST



THE CANADIAN PRESS

March 13, 2019 5:43 PM EDT ② Last Updated March 13, 2019 5:43 PM EDT

WSP ordered to pay \$4 million fine for bid-rigging on Quebec contracts

OTTAWA — The Competition Bureau says engineering firm WSP Global Inc. has been ordered to pay \$4 million for bid-rigging on municipal infrastructure contracts in Quebec.

It says the payment is part of a settlement filed with the Superior Court of Quebec for the company's role in a bid-rigging scheme between 2002 and 2011, when the firm was known as Genivar Inc.

Former SNC-Lavalin Head Pleads Guilty in Corruption Scandal



Montreal

How 'wilful blindness' was the undoing of engineering giant SNC-Lavalin's ex-CEO

Pierre Duhaime admits to bit role in 'biggest case of corruption fraud in Canadian history'



Jonathan Montpetit · CBC News · Posted: Feb 02, 2019 4:00 AM ET | Last Updated: February 2

Former SNC-Lavalin CEO Pierre Duhaime leaves a courtroom in Montreal on Friday, after pleading guilty to a charge of helping a public servant commit breach of trust for his role in a bribe scandal around the construction of the \$1.3-billion McGill University Health Centre. (Paul Chiasson/Canadian Press)

Bid-Rigging, Collusion, and Corruption SNC-Lavalin Ordered to Trial on Libyan Bribery Allegations



Montreal

SNC-Lavalin to stand trial on corruption charges, Quebec judge rules

Quebec engineering giant accused of bribing Libyan officials while Gadhafi in power



Jonathan Montpetit · CBC News · Posted: May 29, 2019 10:35 AM ET | Last Updated: May 29

There is enough evidence against SNC-Lavalin for the engineering corporation to be tried on fraud and bribery charges, a Quebec court judge ruled Wednesday.

SNC-Lavalin spent months lobbying the federal government to avoid finding itself in this position. It hoped to use a new legal mechanism — a deferred prosecution agreement (DPA) — to pay a fine rather than risk conviction.

Trudeau's Reputation in Freefall Over SNC-Lavalin



Justin Trudeau's disgrace is like watching a unicorn get run over

Leah McLaren

Fri 1 Mar 2019 15.49 GMT

or Canadian liberals, or indeed any of us who cling to outdated ideas such as good governance and liberal democratic values, it was like watching a unicorn get flattened by a lorry. Earlier this week, Canada's undeniably gorgeous, halo-bound Liberal prime minister, Justin Trudeau - proud feminist, defender of minority rights, advocate for transparency, inclusivity and decency, and prince of the one-armed push-up - was morally eviscerated over four-hours of astonishing testimony by his own former attorney general and justice minister, Jody Wilson-Raybould - a woman of great integrity and a rare Indigenous Canadian cabinet minister.

Trudeau Broke Conflict Rules in SNC-Lavalin Affair



Ethics Commissioner finds Trudeau broke rules in SNC-Lavalin affair

BY JOAN BRYDEN, THE CANADIAN PRESS

POSTED AUG 14, 2019 11:17 AM EDT LAST UPDATED AUG 14, 2019 AT 4:47 PM EDT

Prime Minister Justin Trudeau violated the Conflict of Interest Act by improperly pressuring former attorney general Jody Wilson-Raybould to halt the criminal prosecution of SNC-Lavalin, Canada's ethics watchdog declared Wednesday – a bombshell report that leaves a substantial crater in the Liberal government's road to re-election.

Bid-Rigging, Collusion, and Corruption OECD Reviews Canada in Wake of SNC-Lavalin Scandal



Canada risks deep prestige damage from OECD review of SNC-Lavalin affair, say experts

'We would be considered halfway between Germany and Russia,' says academic

David Thurton · CBC News · Posted: Mar 15, 2019 4:00 AM ET | Last Updated: March 21

An international body that works to boost trade and fight corruption is subjecting Canada to a special review in the wake of the SNC-Lavalin allegations — and while the review process itself is toothless, experts warn Canada has a lot to lose if it gets a failing grade.

PM Breaches Conflict Law



for purchase.

perfect'

The Procurement Office

Procurement Law Office

Procurement Training Office



Major Project Controversies

BC Audit Slams Sole-Sourcing Liquor Contracts



NEWS ▼

VIDE0 ▼

WEATHER

TRAFFIC

MORNING LIVE

CONTESTS

ABOUT -

LOCAL -

Many B.C. liquor branch contracts don't comply with government standards: audit Jon Woodward

Published Wednesday, July 10, 2019 1:07PM PDT Last Updated Wednesday, July 10, 2019 7:24PM PDT

The Crown corporation that wholesales liquor in B.C. is being hammered by the province's auditor general, who says dozens of contracts weren't signed according to government rules, with the public possibly picking up a higher tab..

Carole Bellringer says her audit shows the Liquor Distribution Branch could have used more sober second thought when inking 74 directly awarded contracts, valued at about \$25 million.

Puerto Rico Plagued by Hurricane Contract Issues

CARIBBEAN **BUSINESS**

LATEST NEWS

REGIONAL

ECONOMY

POLITICS

OPINION

ESPAÑOL

EPAPER

The Players Behind the Companies Commissioned for Puerto Rico's Recovery August 14, 2019 By Rafael R. Díaz Torres

The 20 companies that have received most of the money in federal government contracting for recovery work in Puerto Rico after Hurricane María, include firms whose staff lacks the expertise to do the commissioned work, companies involved in the island's fiscal crisis, and others with formal accusations for inefficiencies and breach of contracts.

New Zealand's APEC Contracts Breach Rules

newsroom.

NEWS

POLITICS

BUDGET

BUSINESS

COMMENT

TECHNOLOGY

NEW AUCKLAND

HEALTH & SCIENCE

ENVIRONMENT

AUGUST 5, 2019 Updated August 5, 2019

Sam Sachdeva

Millions in APEC contracts approved through flawed process

Millions of dollars of spending on New Zealand's hosting of APEC in 2021 was signed off through deficient processes, an internal review shows.

Eighty percent of the initial contracts signed for New Zealand's hosting of a major international summit failed to meet the Government's own procurement guidelines, a review has revealed.

Ireland Burns Millions on Flawed Consulting Advice

THE IRISH TIMES

NEWS	SPORT	BUSINESS	OPINION	LIFE & STYLE	CULTURE	MORE
The Economy Your Money Companies Technology Work Commercial Property Comment						

Consultants paid lavishly for wrong advice on broadband

Cantillon / Government spends more than €25m on consultancy fees for National Broadband Plan

① Tue, Aug 27, 2019, 04:15 Updated: Tue, Aug 27, 2019, 08:14

Whether or not we think the Government's €2.9 billion National Broadband Plan (NBP) represents value for money – and it seems most outside the corridors of power don't – there is one thing we can agree on. The €25 million dished out in fees to firms such as KPMG has been an unmitigated disaster.

Major Project Controversies Malta Facing Claims in Casino Direct Award

Calvin Ayre.com

BUSINES

POKEF

ASINO

CONFERENCES

BITCOIN

DIRECTORY

VIDEOS VENTURES

Local community not happy with Dragonara concession extension

BY Erik Gibbs ON July 09, 2019

About a week ago, the Dragonara Casino on the Mediterranean island nation of **Malta** was given a rather substantial extension to its operating concession. Regulators gave Dragonara Gaming Ltd. (DGL) a 64-year extension, an unprecedented number in virtually any jurisdiction. Not surprisingly, the deal has now come under fire and, according to *Malta Today*, rival casinos are livid and ready to take legal action over the extension.

2022 Date for Canada's Fighter Jet Award Faces More Delays

NATIONAL*POST

NEWS FULL COMMENT SPORTS CULTURE LIFE MORE JOBS CLASSIFIEDS DRIVING SUBSCRIBE FINANCIAL POST VIDEO



DAVID PUGLIESE, OTTAWA CITIZEN

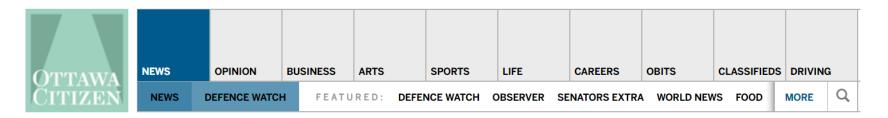
April 18, 2019 2:59 PM EDT ② Last Updated April 19, 2019 1:27 AM EDT

Government expects to award contract for new fighter jet fleet in 2022 (but admits it could face delays)

A request for bids to provide 88 new jets to the Royal Canadian Air Force will be released next month

Though the federal government expects to award a contract for a new fleet of fighter jets in 2022, it admits that schedule is aggressive and could yet face further delays.

Lack of Procurement Expertise May Delay Drone Purchases



Lack of expert procurement staff could hinder Canadian Forces drone purchase

DAVID PUGLIESE, OTTAWA CITIZEN Updated: April 18, 2019

The DND update warned that there might not be enough procurement staff with the required expertise to move that program forward on schedule. The department hopes to deal with the problem by hiring contractors. A draft invitation to qualify for that project was released April 5 and a contact is expected to be awarded in 2022, the update pointed out.

Canada Expands Navy Program to \$70 Billion

NATIONAL*POST

NEWS - FULL COMMENT - SPORTS - CULTURE - LIFE - MORE - JOBS - CLASSIFIEDS - DRIVING - SUBSCRIBE - FINANCIAL POST - VIDEO



David Pugliese, Ottawa Citizen

June 21, 2019 1:55 PM EDT

Cost of Canadian navy warship project increases to \$70B, according to new PBO estimate

The estimate is some \$8B higher than its previous one two years ago. The Canadian Surface Combatant program is the largest single expenditure in Canadian government history

The cost of the Canadian navy's new surface combatant ships has further increased because of delays and changes in the size of the ship, according to a new report from the Parliamentary Budget Officer.

The PBO puts the latest cost estimate of the Canadian surface combatant ships at \$70 billion, some \$8 billion higher than its previous estimate from two years ago.

US Federal Court Strikes Down \$15 Billion in Awards



Court Ruling Reveals Complexities Of SMB Government Contracts



Posted on April 3, 2019

The U.S. **General Services Administration** (GSA) has been forced to throw out \$15 billion worth of IT service contracts with small businesses (SMBs) issued last year, after the **Court of Federal Claims** ruled that the government incorrectly evaluated vendor bids.

Australian Auditors Take Aim on IT Projects



GOVERNMENT IT

SECURITY

FINANCE IT

TELCO

AWARDS

DIGITAL NATION

By Justin Hendry Jul 3 2019 7:00AM

Spotlight cast on IT, infosec and privacy.

Spring might only be weeks away, but in Canberra the government's central scrutinizer is gearing up for a tech clean-up with a slew of audits dominating the public sector's IT capabilities in the latest list tranche of reviews for the next 12 months.



The Australian National Audit Office (ANAO) this week revealed its highly anticipated annual work program of potential reviews, with no less than 14 zeroing in on IT, cyber security and privacy.

The tech probity probes follow one of the worst years for high-profile IT blunders during 2018, despite the Digital Transformation Agency's best efforts to stop projects from boiling over.

Technology Contracts a Target for Corruption



Technology Contracts a Target for Corruption

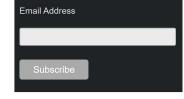
By Paul Emanuelli

This article is an excerpt from The Art of Tendering: A Global Due Diligence Guide, which is available for purchase.

Categories

Newsreel Canada Case Law United States Case Law Global Case Law **Practice Notes**

Subscribe to our Newsletter



Follow @PaulEmanuelli1 on Twitter to get the latest procurement news.

Recent Tweets



'Everything will never be perfect'

ORBIDDER

Q

Major Project Controversies GAO Pans Navy's \$20 Billion No Warranty Plan



Buyer Beware: The U.S. Navy's New Frigate Doesn't Come With A Warranty by Michael Peck

August 17, 2019



hen you buy a \$20,000 sedan, you expect to get a manufacturer's warranty that promises to fix all defects without the customer paying a dime.

But not when it's a billion-dollar frigate. The U.S. Navy's new FFG(X) frigate will not come with a warranty. Instead, each ship will come with a "guaranty," in which the shipbuilder pledges to correct defects—though only up to a certain dollar value, and with the government paying for part of the repairs. A new Government Accountability Office report describes this arrangement:

Major Project Controversies GAO Pans Navy's \$20 Billion No Warranty Plan

The Procurement Office

Advisory Training Technology Law Research Books Contact ORBIDDER OF CONTROL OR CONTROL



GAO Pans \$20 Billion No-Warranty Plan

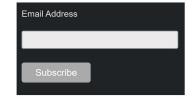
By Paul Emanuelli

This article is an excerpt from the 2020 edition of The Art of Tendering: A Global Due Diligence Guide, which is available for purchase.

Categories

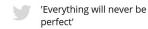
Newsreel
Canada Case Law
United States Case Law
Global Case Law
Practice Notes

Subscribe to our Newsletter



Follow @PaulEmanuelli1 on Twitter to get the latest procurement news.

Recent Tweets



Lockheed's F-35 Deal the Biggest Procurement in History





Stocks ▼

How to Invest ▼

Retirement ▼

Personal Finance ▼

Community **▼**

Lockheed Martin and Pentagon Agree to Largest

Procurement Deal in History

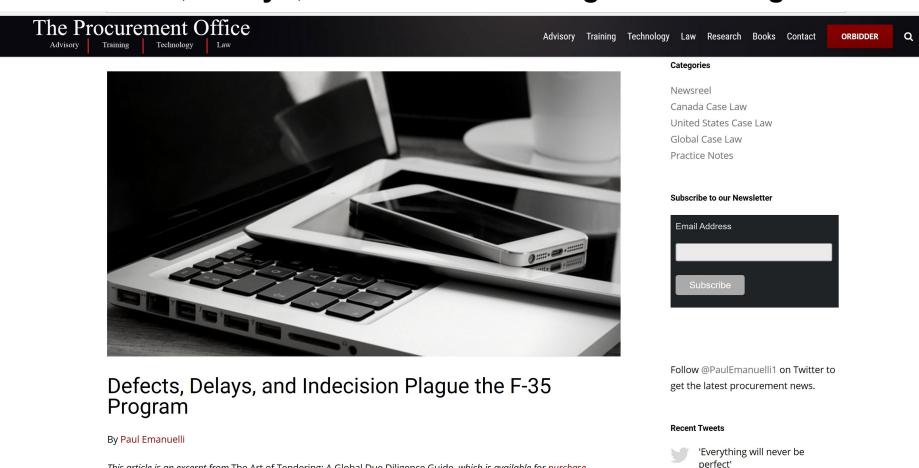
We're nearing an important milestone for the F-35.

Lou Whiteman (TMFeldoubleu) Jun 15, 2019 at 8:00AM



Lockheed Martin (NYSE:LMT) has reached a tentative agreement with the Pentagon on the next batch of F-35 fighters, cutting the price by 8.8% on the base unit. Even with the discount, the order, which is valued at \$34 billion, would rank as the largest single defense deal in world history.

Defects, Delays, and Indecision Plague F-35 Program



This article is an excerpt from The Art of Tendering: A Global Due Diligence Guide, which is available for purchase.

jamaicaobserver.com/news/-

Available for Pre-Order

The Art of Tendering: A Global Due Diligence Guide

The Art of Tendering: A Global Due Diligence Guide is the third installment in a trilogy of practical procurement manuals written by Paul Emanuelli. Prepared exclusively in eBook format, this new work spans over 1,500 pages covering leading public procurement practices from a global perspective in the areas of institutional governance, project governance, tendering formats, document drafting, bidding risks, contract management, training, and innovation.

Featuring brand new content from his most recent research, the 2020 edition serves as a comprehensive consolidation of Paul Emanuelli's leading research and best practices. Now, for a limited time, pre-order the 2020 edition and receive the 2019 edition FREE.

PRE-ORDER 2020 NOW

Procurement Advisory Office | Procurement Training Office

About Us

Bloa

Orbidder

Training

Contact Us

ORBIDDER LOGIN

Q



Upcoming Free Webinars



Serving the Public Interest: An Introduction to the Art of Tendering June 26, 2019 @ 1:00 pm - 2:00 pm



Managing Fair Evaluations July 24, 2019 @ 1:00 pm - 2:00 pm



Building a Better Framework for Open Procurement August 14, 2019 @ 1:00 pm - 2:00 pm EDT



2019 Newsreel Trends
September 11, 2019 @ 1:00 pm - 2:00 pm EDT

The Procurement Office

Procurement Advisory Office

Procurement Training Office



For more information please contact:

Paul Emanuelli

Managing Director and General Counsel Procurement Office paul.emanuelli@procurementoffice.com 416-700-8528

Marilyn Brown

Senior Counsel
Procurement Office
marilyn.brown@procurementoffice.com
416-700-8531

Heather Baker

Senior Procurement Advisor
Procurement Office
heather.baker@procurementoffice.com
416-700-8537

Julia Mills

Senior Procurement Advisor Procurement Office julia.mills@procurementoffice.com 416-700-8530

www.procurementoffice.com